



NORTHERN INITIATIVES

Money and Know-How

PERSONAL FINANCIAL STATEMENT (PFS)		As of Date:	
Business Name:			
Owner/ Guarantor Name(s)			
Home Street Address			
Mailing Address if Different			
City, State, Zip			
Years at Current Address			
Phone #			
Email Address			
Current / Most Recent Employer(s)			
How long employed there?			
ASSETS		LIABILITIES	
Cash – checking accounts		Credit cards	
Cash – savings accounts		Personal lines of credit	
Certificates of deposit		Notes payable	
Securities		Taxes payable	
Notes receivable		Student loan(s)	
Retirement account(s)		Vehicle loan(s)	
Vehicle(s)			
Real Estate – Primary residence		Real Estate mortgages - Primary	
Real Estate - Other		Real Estate mortgages - Other	
Other (Specify)		Other (Specify)	
TOTAL ASSETS		TOTAL LIABILITIES	
NET WORTH (TOTAL ASSETS minus TOTAL LIABILITIES)			

MONTHLY INCOME		MONTHLY PAYMENTS	
Gross Monthly Income		Mortgage(s) or Rent	
If applying for joint credit, Spouse's Monthly Income		Installment Loans	
Other Income (specify)*		Personal Line of Credit	
		Credit Cards	
		Support Payments (Alimony or Child)	
		Other (specify)	
TOTAL INCOME		TOTAL PAYMENTS	

*Alimony, child support or separate maintenance need not be revealed if the borrower or co-borrower does not choose to have it considered for repayment of this loans.

Describe any changes to income that you anticipate to occur within the next year:

PERSONAL FINANCIAL STATEMENT

(Continued)

ASSETS

CASH HOLDINGS	Bank	Branch			Amount (\$)
SECURITIES (not including retirement accounts)	Where Held	Description and # of Shares Held			Market Value
REAL ESTATE	Physical Address	Year Purchased	Mortgage Holder	Purchase Price	Present Value
AUTOMOBILES	Year/Make/Model	Owner on Title		Purchase Price	Present Value
OTHER ASSETS (RV, BOAT, ETC)	Year/Make/Model	Owner on Title		Purchase Price	Present Value

LIABILITIES

BANK LOANS	Bank	Branch	Monthly Payment	Collateral Held by Bank	Interest Rate	Remaining Balance
BALANCE ON MORTGAGES	Bank	Branch	Monthly Payment	Collateral Held by Bank	Interest Rate	Remaining Balance
OTHER LIABILITIES (STUDENT LOANS, CREDIT CARDS, ETC)	Bank	Branch	Monthly Payment	Collateral Held by Bank	Interest Rate	Remaining Balance

Authorization & Verification

I/we have carefully read and submitted the foregoing information provided on the application and personal financial statement to Northern Initiatives. The information is presented as a true and accurate statement of my/our financial condition on the date indicated. This statement is provided for the purpose of obtaining and maintaining credit with Northern Initiatives, and I/we understand that Northern Initiatives will rely on the accuracy of the information that I/we are providing in making a credit decision.

I/we agree that if any material change(s) occur in my/our financial condition that I/we will immediately notify Northern Initiatives of said change(s) and unless Northern Initiatives is so notified they may continue to rely upon this financial statement and the representations made herein as a true and accurate statement of my/our financial condition.

I/we authorize Northern Initiatives to make whatever credit inquiries to whatever party or parties it deems necessary in connection with this financial statement. I/we authorize and instruct any person or consumer reporting agency to furnish to Northern Initiatives any information that it may have or obtain in response to such credit inquiries.

I/We fully understand that it is a federal crime punishable by fine or imprisonment or both to knowingly make any false statements concerning any of the above facts pursuant to 18 U.S.C. Section 1014

Owner / Guarantor 1: Signature

Social Security # _____

Date: _____

Owner / Guarantor 2: Signature

Social Security # _____

Date: _____

Northern Initiatives Privacy Policy

As a client or borrower of Northern Initiatives, your personal and company information is held in strict confidence. Northern Initiatives limits access to borrower and client records to its own employees who manage the credits or accounts, to those performing regulatory/oversight functions, and Northern Initiatives' accountants, attorneys, internal and revolving loan fund committee members and board of directors members, and Northern Initiatives' partners, including but not limited to, the Michigan Small Business Development Center (SBDC), and to subcontractors who have signed confidentiality agreements. You agree to such disclosures. We will not publicly disclose information without your permission.

Northern Initiatives is sensitive about the confidentiality of client information and uses a firewall and network security policies to attempt to prevent unauthorized access to electronic files. Working papers and other sensitive documents that are not kept in secure files are shredded.

Please contact Northern Initiatives president, Dennis West, if you have concerns about privacy issues: dwest@northerninitiatives.org or [\(906\) 226-1671](tel:9062261671).