PERSONAL FINANCIAL STATEMENT (PFS	As of Date:			
Business Name:				
Owner/ Guarantor Name(s)				
Home Street Address				
Mailing Address if Different				
City, State, Zip				
Years at Current Address				
Phone #				
Email Address				
Current / Most Recent Employer(s)				
How long employed there?				
ASSETS	LIABILITIES			
Cash – checking accounts	Credit cards			
Cash – savings accounts	Personal lines of credit			
Certificates of deposit	Notes payable			
Securities	Taxes payable			
Notes receivable	Student loan(s)			
Retirement account(s)	Vehicle loan(s)			
Vehicle(s)				
Real Estate – Primary residence	Real Estate mortgages - Primary			
Real Estate - Other	Real Estate mortgages - Other			
Other (Specify)	Other (Specify)			
TOTAL ASSETS	TOTAL LIABILITIES	TOTAL LIABILITIES		
NET WORTH (TOTAL ASSETS minus TOTAL LIABILITIES)				
MONTHLY INCOME	MONTHLY PAYMENTS	MONTHLY PAYMENTS		
Gross Monthly Income	Mortgage(s) or Rent			
If applying for joint credit, Spouse's Monthly Income	Installment Loans			
Other Income (specify)*	Personal Line of Credit			
	Credit Cards			
	Support Payments (Alimony or Child)			
	Other (specify)			
TOTAL INCOME	TOTAL PAYMENTS			

Describe any changes to income that you anticipate to occur within the next year:

<sup>\*</sup>Alimony, child support or separate maintenance need not be revealed if the borrower or co-borrower does not choose to have it considered for repayment of this loans.

## **ASSETS**

	Bank		Branch		Amount (\$)
CASH HOLDINGS					
SECURITIES	Where Held	Description and # of Shares Held		nares Held	Market Value
(not including retirement					
accounts)					
REAL ESTATE	Physical Address	Year Purchased	Mortgage Holder	Purchase Price	Present Value
	Year/Make/Model	Owner on Title		Purchase Price	Present Value
AUTOMOBILES					
OTHER ASSETS (RV, BOAT, ETC)	Year/Make/Model	Owner on Title		Purchase Price	Present Value

## LIABILITIES

BANK LOANS	Bank	Branch	Monthly Payment	Collateral Held by Bank	Interest Rate	Remaining Balance
					%	
					%	
					%	
	Bank	Branch	Monthly Payment	Collateral Held by Bank	Interest Rate	Remaining Balance
BALANCE ON MORTGAGES					%	
					%	
					%	
OTHER LIABILITIES (STUDENT LOANS, CREDIT CARDS, ETC)	Bank	Branch	Monthly Payment	Collateral Held by Bank	Interest Rate	Remaining Balance
					%	
					%	
					%	

Last Revised: 1/16/2020

## Authorization & Verification

I/we have carefully read and submitted the foregoing information provided on the application and personal financial statement to Northern Initiatives. The information is presented as a true and accurate statement of my/our financial condition on the date indicated. This statement is provided for the purpose of obtaining and maintaining credit with Northern Initiatives, and I/we understand that Northern Initiatives will rely on the accuracy of the information that I/we are providing in making a credit decision.

I/we agree that if any material change(s) occur in my/our financial condition that I/we will immediately notify Northern Initiatives of said change(s) and unless Northern Initiatives is so notified they may continue to rely upon this financial statement and the representations made herein as a true and accurate statement of my/our financial condition.

I/we authorize Northern Initiatives to make whatever credit inquiries to whatever party or parties it deems necessary in connection with this financial statement. I/we authorize and instruct any person or consumer reporting agency to furnish to Northern Initiatives any information that it may have or obtain in response to such credit inquiries.

I/We fully understand that it is a federal crime punishable by fine or imprisonment or both to knowingly make any false statements concerning any of the above facts pursuant to 18 U.S.C. Section 1014

Owner / Guarantor 1: Signature	Owner / Guarantor 2: Signature
Social Security #	Social Security #
Date:	Date:

Download Instructions For Electronic Signature Here

## Northern Initiatives Privacy Policy

As a client or borrower of Northern Initiatives, your personal and company information is held in strict confidence. Northern Initiatives limits access to borrower and client records to its own employees who manage the credits or accounts, to those performing regulatory/oversight functions, and Northern Initiatives' accountants, attorneys, internal and revolving loan fund committee members and board of directors members, and Northern Initiatives' partners, including but not limited to, the Michigan Small Business Development Center (SBDC), and to subcontractors who have signed confidentiality agreements. You agree to such disclosures. We will not publicly disclose information without your permission.

Northern Initiatives is sensitive about the confidentiality of client information and uses a firewall and network security policies to attempt to prevent unauthorized access to electronic files. Working papers and other sensitive documents that are not kept in secure files are shredded.

Please contact Northern Initiatives president, Dennis West, if you have concerns about privacy issues: dwest@northerninitiatives.org or (906) 226-1671.